



### **TEMPLATE FOR COLLECTION OF BEST PRACTICES**

Code of the good practices

Country	Progressive number	Value chain code
Germany	01	c) e)

### **BACKGROUND INFORMATION**

This template is a tool developed within the project Express: EXchange of Practices for Refugees and migrants' Self-entrepreneurship, an Erasmus + project, under Key Actions 2/Exchange of best practice. The aim of the project is to empower young migrants and refugees, creating and/or strengthening - where existing - supporting services for the development of self-enterprises by this target population.

The practices collected within the project will be shared with practitioners/organisations working with young refugees and migrants and will constitute the content of a Learning, Teaching and Training Activity to be delivered to partner organisations.

#### STEP REPRESENTED IN THE VALUE CHAIN FOR SELF-ENTREPRENEURSHIP

(please select 1 or more field in which the practice can be considered as representative. It is important to select the prior field, but others can be selected as secondary)

- A. Competence assessment of young migrants/refugees
- B. Training on self-entrepreneurship
- C. Mentoring scheme
- D. Informative campaign
- E. Networking activities
- F. Support to access financing/social financing
- G. Other: (specify)





## GENERAL "TECHNICAL" INFORMATION

Title:	Social Impact Lab Munich/Human Safety Net Programme
TITLE.	
Country:	Human Safety Net Programme
Type of initiative:	Service/Training/Co-Working/Networking
Actors:	private
BUDGET:	No information available
FINANCING SOURCE:	The programme is financed through the Generali group and, more specifically, the "Human Safety Net" initiative. This initiative supports disadvantaged people in improving their own opportunities and in contributing to a good and safe life in their families and communities.
Duration:	2017-ongoing
DATE /YEAR:	2017-ongoing
GEOGRAPHICAL COVERAGE:	national
SDG COVERED:	1,8,9,10,17
Source:	https://socialimpact.eu/labs
Motivation/selection criteria:	The programme includes a strong networking element which brings beneficiaries from the beginning in touch with potential co-entrepreneurs, clients, partners, support organisations and organisations such as the chamber of commerce. It supports migrant entrepreneurs thus in developing not only their business idea, but also the environment in which the latter can then be (successfully) realised.





# "CONTENT" INFORMATION

Addressed needs (value/main	- Support to migrant entrepreneurs	
GOAL):	- Creating networks for migrant entrepreneurs	
TARGET	- Migrants, including refugees (finding themselves in Germany	
POPULATION/BENEFICIARY:	since max. 8 years and coming from low-income countries)	
LOCAL CONTEXT:	Many people with a refugee or migration background bring intercultural and diverse experiences with them that they would like to turn into self-employment in Germany. However, they find new structures and conditions for start-ups here. Social Impact supports them in mastering these challenges. People who have already founded a company can also participate in the programme!	
SHORT DESCRIPTION OF THE PRACTICE/MODEL:	The start-up programme Human Safety Net implemented by Social Impact Lab Munich supports people with a migration or refugee background who want to start their own business in Germany. Participants are provided with experienced coaches who are the contact persons for questions and problems during the start-up process, guide the development of the business model and establish contact with important stakeholders.  More specifically, the programme offers:  - Individual coaching and expert advice e.g. on finalising a business plan, marketing, financing;  - Networking with like-minded people, potential customers, suppliers and partners;  - Help with business registration and official procedures;  - Cooperation with local job centres, initiatives and the Chamber of Industry and Commerce (IHK).  (Future) Migrant Entrepreneurs can also use the co-working spaces put at disposal.	
Monitoring process:	No information available	
IMPACT & RESULTS:	First enterprises set up by migrants in the framework of this programme opened in 2018. In-between 2018 and 2020 the programme accompanied 316 persons and lead to the creation of 111 enterprises.	
SUSTAINABILITY/VIABILITY	The practice is made possible through financing and human resources made available by the Generali group. It depends thus very much on this partnership.	
Success factors:	- Cooperation with a diversity of actors (enterprises, employment agencies, chambers of commerce, civil society,	





NETWORKS/ACTORS SUPPORTING THE PRACTICE:	<ul> <li>Chambers of commerce</li> <li>Employment agency</li> <li>Enterprises (including the sponsor)</li> </ul>
Associated risks:	The practice is made possible through financing and human resources made available by the Generali group. It depends thus very much on this partnership.

Research methodology: desk research; short interview

### **Notes for collectors:**

- 1. Please, catalogue your practice in the file name as follows: Country acronym \_ letter of the value chain represented \_ nr. of the practice \_ name of the practice. (e.g. SE\_A\_1\_aaaa). This will support in the reporting phase.
- 2. Please indicate the working methodology used to collect the practice (e.g. interviews, web research, direct compiling of selected organisation, etc.)