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TEMPLATE FOR COLLECTION OF BEST PRACTICES

Code of the good practices

Country	Progressive number	Value chain code
IT	02	E

BACKGROUND INFORMATION

This template is a tool developed within the project Express: EXchange of Practices for Refugees and migrants' Self-entrepreneurship, an Erasmus + project, under Key Actions 2/Exchange of best practice. The aim of the project is to empower young migrants and refugees, creating and/or strengthening - where existing - supporting services for the development of self-enterprises by this target population.

The practices collected within the project will be shared with practitioners/organisations working with young refugees and migrants and will constitute the content of a Learning, Teaching and Training Activity to be delivered to partner organisations.

STEP REPRESENTED IN THE VALUE CHAIN FOR SELF-ENTREPRENEURSHIP

(please select 1 or more field in which the practice can be considered as representative. It is important to select the prior field, but others can be selected as secondary)

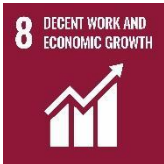

- A. Competence assessment of young migrants/refugees
- B. Training on self-entrepreneurship (prior field)
- C. Mentoring scheme
- D. Informative campaign
- E. Networking activities**
- F. Support to access financing/social financing
- G. Other: (specify) _____



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GENERAL “TECHNICAL” INFORMATION

TITLE:	FONDAZIONE SOLETERRE
COUNTRY:	ITALY
TYPE OF INITIATIVE:	Project
ACTORS:	Private and public entities
BUDGET:	Not relevant
FINANCING SOURCE:	Funding comes from important partners who are very active and sensitive to the issue of migration.
DURATION:	Still running
DATE /YEAR:	2008
GEOGRAPHICAL COVERAGE:	Lombardy region but also at national level.
SDG COVERED:	 
SOURCE:	https://program4integration.org/enterprise4integration/
MOTIVATION/SELECTION CRITERIA:	We have chosen this example, because the SoleTerre Foundation has been present in the area for many years and has managed to create a consolidated, broad and highly relevant network of partners from the point of view of financial resources provided.



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“CONTENT” INFORMATION

ADDRESSED NEEDS (VALUE/MAIN GOAL):	<p>The general objective of the Foundation is to improve the living conditions of migrants, from a health to entrepreneurial point of view through the program PROGRAMM4INTEGRATION</p>
TARGET POPULATION/BENEFICIARY:	<p>The program is aimed at all immigrants who want to develop and expand their business idea.</p>
LOCAL CONTEXT:	<p>The Soleterre Foundation has been working for over 10 years in Italy, in the Milan and provincial areas. As already mentioned above, its purpose is the socio-economic integration of migrants and their families, through both qualified and multidisciplinary personnel and through personalized approaches to the world of work.</p> <p>From 2008 to 2016, Soleterre ONLUS managed a Service Centre for Families and Migrant Citizens in Milan, a concrete commitment to promote the social integration of foreign citizens and their families that welcomed more than 1,800 people, becoming a point of stable reference for various migrant communities residing in the Metropolitan City of Milan.</p> <p>As for the point on the integration of migrants in the region, the problem must be addressed at the regional if not national level and not by single project. To be brief, according to the data emerging from the latest 2019 report of the Regional Observatory on Immigration, Lombardy is the second region in Italy for the incidence of resident foreigners out of the total number of residents (Italians plus foreigners), with a value of 11,7% (just over one foreigner for every nine residents), which is only lower than that of Emilia-Romagna (12.3%, or almost one foreigner for every eight residents).</p> <p>As for foreign entrepreneurs, considering the year 2019, the owners of businesses born in a non-EU country totalled 383,462 units. Of these, 17.3% in Lombardy, with an increase in the percentage compared to the previous year.</p>
SHORT DESCRIPTION OF THE PRACTICE/MODEL:	<p>The Soleterre Foundation is a Foundation that works for the recognition and application of the Right to Health in its broadest meaning. For this reason, in addition to providing medical care and assistance, it is committed to safeguarding and promoting psycho-physical well-being for everyone, both individually and collectively, at any age and in every part of the world.</p> <p>Prevention, denunciation and contrast of inequalities and violence, whatever the cause that generates it, are an integral part of Soleterre's activity: because health is social justice.</p> <p>In 2015 it created the WORK4INTEGRATION project in collaboration with the JPMorgan Chase Foundation and the Cariplo Foundation. From 2015 to 2018, Soleterre promoted the approach to the world of work of over 200 migrant citizens. Over time this project has been transformed into “Program4Integration”, born as a consolidation of these experiences and proposes the methodology already successfully tested by expanding it on a European scale and extending services in Italy to migrant entrepreneurs.</p>



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The Program4Integration, implemented by Soletterre in collaboration with a plurality of public and private entities, from the profit and non-profit world, aims to promote the economic integration of migrant citizens by **promoting the improvement of working conditions and the strengthening of entrepreneurial activities carried out by citizens of third countries.**

METHODOLOGY

The intervention adopts a multidisciplinary methodology, perfected by Soletterre in over 10 years of experience on the subject, which is based on three main pillars:

1. **THE CENTRALITY OF THE PERSON:** Aware of the multidimensionality of the problems faced by individuals, especially those who find themselves in a situation of greater vulnerability, the Soletterre method provides for an integral taking on of migrant citizens, not with a view to welfare but activating the resources necessary for autonomously arrive at an improvement in their situation.

2. **MULTIDISCIPLINARITY:** The collaboration between the different professionals who make up the program team (job counselor, mediator, psychologist, legal and expert accompanying companies) allows to design, for each beneficiary, a personalized path and guarantees support in the resolution of problems that, even if not strictly related to the working sphere, can affect the entire process or jeopardize the person's stability within the project.

3. **THE NETWORK:** Soletterre's interventions are designed and implemented jointly with a plurality of subjects in order to ensure the maximization of results while avoiding the waste of resources. Coordination with the services that are in charge of the people or with other subjects / entities with which the beneficiaries have made or are making a path allows to design coherent projects for each individual and improves the sustainability of the interventions themselves.

Concerning in specific **MENTORING AND NETWORKING**, these are essential to encourage sharing and reflection between entrepreneurs, develop soft skills and promote personal development. Thanks to the partnership with the Sodalitas Foundation and Singa Italy, the project **promotes meeting between Italian entrepreneurs and migrant entrepreneurs and between the latter and economic actors (Chambers of Commerce, employment agencies, etc.) to promote mutual knowledge, communication and collaboration.**

MONITORING PROCESS:

The WORK4INTEGRATION project has been implemented over the years. And in 2018 a long report evaluating the results was drawn up

(https://program4integration.org/wp-content/uploads/2018/11/180702_work4integration_EVA_report-FINAL.pdf

).

The report was carried out by an external company but a partner of the Foundation.

There is no real constant monitoring process on the progress or at least it has not been reported in the project.

The advice is to always provide for a more or less complex monitoring process, both with reference to the progress of the path with respect to the expected results and with respect to the economic part.



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IMPACT & RESULTS:	Through the Program4integration, the Foundation has brought more than 200 non-EU citizens closer to the world of work and has helped to create dozens of local entrepreneurial realities.
SUSTAINABILITY/VIABILITY	The project is still on going and on the intentions is to run activity for long time.
SUCCESS FACTORS:	The network of partnerships created is relevant and economically important.
NETWORKS/ACTORS SUPPORTING THE PRACTICE:	<p>The major partners are: JPMorgan Chase Foundation, Cariplo Foundation.</p> <p>Other important partners are:</p> <ul style="list-style-type: none"> - ARTISANS UNION of the province of Milan and Brianza; - Singa; - Soliditas Foundation; - Per MICRO; - Randstad; - The tree of Life; - Punto.Sud; - Antenn; - RiseSmart, a Belgian company of the Randstad group; - VDAB, Flemish public body.
ASSOCIATED RISKS:	No particular risks are associated to this practice.

Notes for collectors:

1. Please, catalogue your practice in the file name as follows: Country acronym _ letter of the value chain represented _ nr. of the practice _ name of the practice. (e.g. SE_A_1_aaa). This will support in the reporting phase.
2. Please indicate the working methodology used to collect the practice (e.g. interviews, web research, direct compiling of selected organisation, etc.)
The practice has been collected through a dedicated web research.